

### DIG:ITA



# INDUSTRIAL DIGITAL OUTCOMES

DIG:ITA AIMS TO BE SOURCE AND ADVISOR

OF INTELLIGENT PLANTS, A DEVELOPER OF

ADVANCE ANALYTICS, PREDICTIVE

MAINTENANCE AND A PROVIDER OF THE

FUTURE OF WORK: HUMANS & DIGITAL

#### **WORKFORCES**. KEY COMPETENCIES

- Maturity Model Assessment
- Human and Digital Workforce
- Advance Analytics also with Machine Learning

## Sparrow



#### **SPARE PARTS OPTIMIZATION**

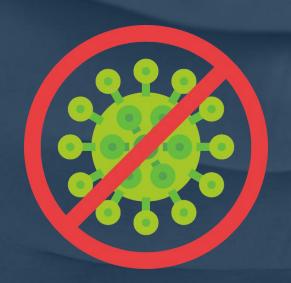
SPARROW'S MISSION IS TO REDUCE THE GLOBAL STOCK OF SPARE PARTS WHILE INCREASING AVAILABILITY

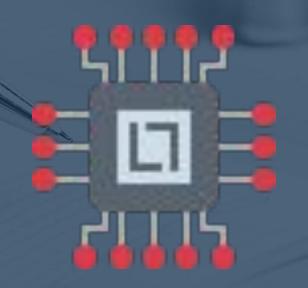
#### **KEY COMPETENCIES**

- Spare parts product data
- Machine learning and modeling
- Network planning



## Why We Do It







Covid Experience on Supply Chain Challenges

Speed-up in digital transformation

Microchip crisis in 2021

Crisis on Supply Chain

Price escalation

Circular Economy

Sustainability

ONU for Global Goals



### X4LIME

**Use Case in Lime Industry** 



# **PARTNERSHIPS** FOR THE GOALS

Strongthen the years of implementation and revisit rethe global partnership for sustainable development

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# The future of Spare Parts

Sparrow4Lime reduces the stock of spare parts while increasing their availability.



A cloud-based service for pooling, managing and optimizing industrial spare parts with big data and AI.



We develop better ways to ensure high technical availability at lower costs.



We believe that through access to better data and tools we can address many of the current issues in the industrial aftermarket.



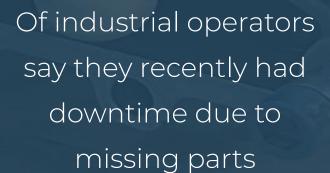
# Key issue

Managing spare parts efficiently and effectively is extremely difficult in asset intensive industries

75%

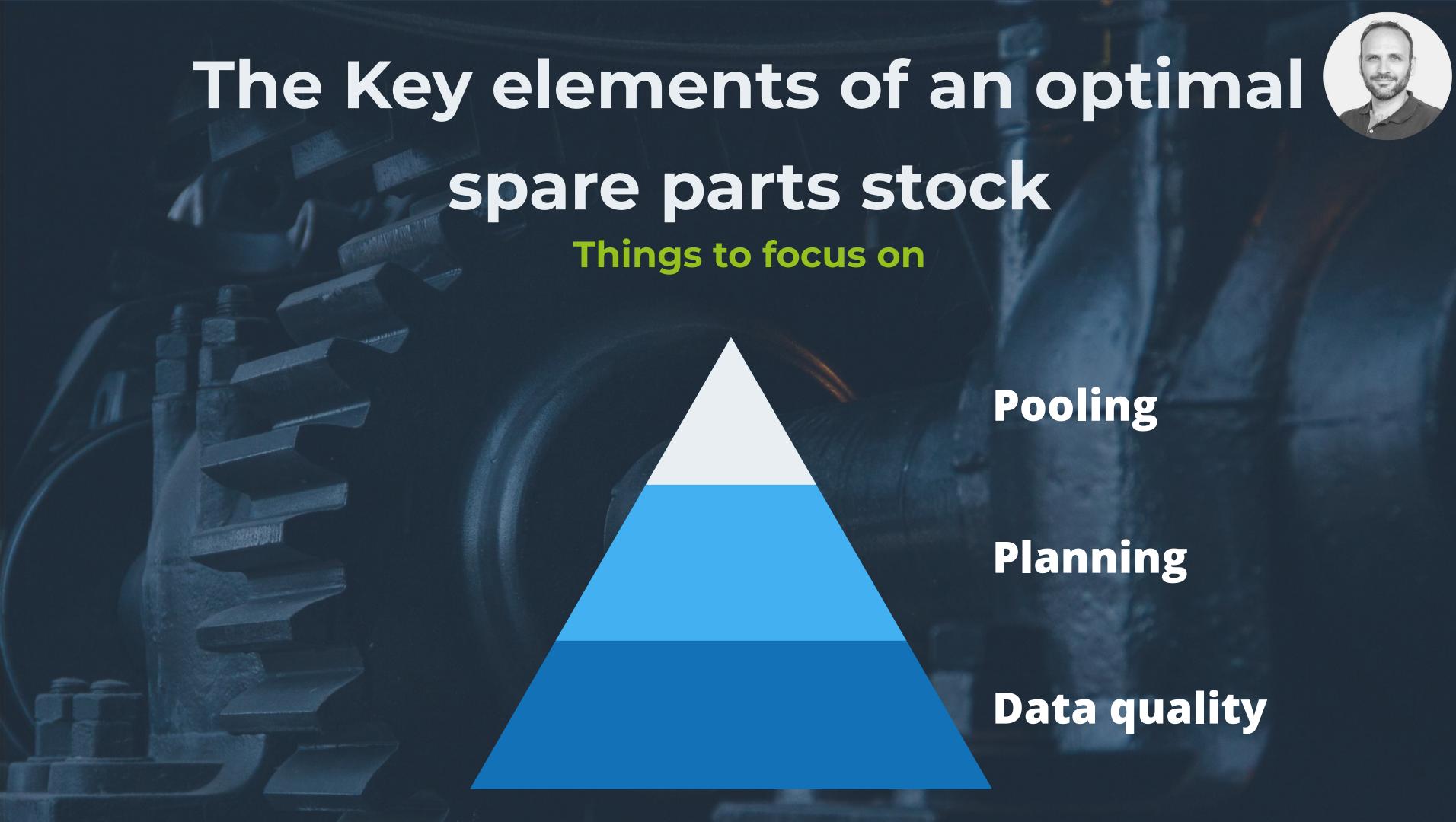
spare parts discarded unused (and cost money on the shelf)

45%



#### **5WEEKS**

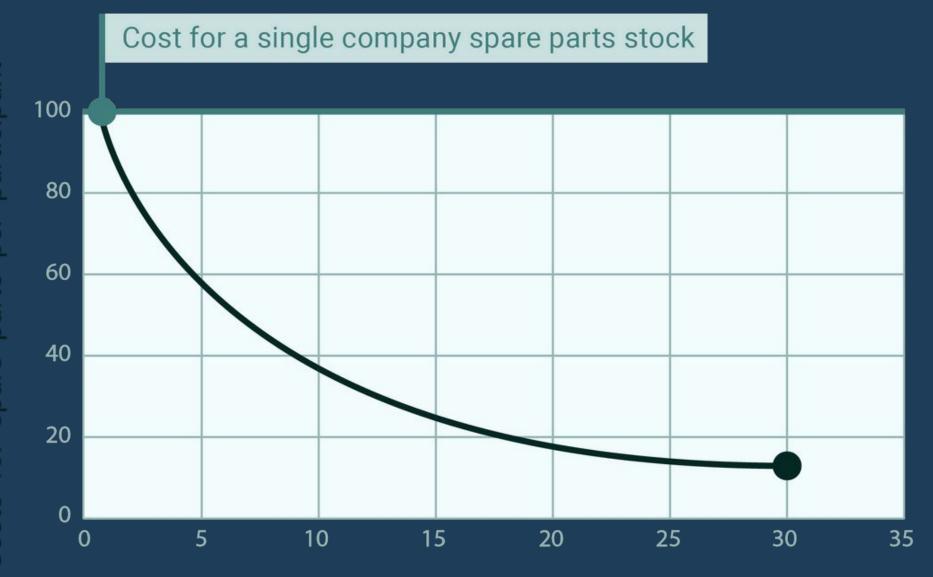
Median lead time for spare parts in the material handling industry





# The Pooling

# Why Spare Barts Peoling Works



Number of participants in the pool

Spare parts pooling is not a new concept. It has been studied extensively in academia and executed in different industries.

- The demand for spare parts is difficult to predict. Lead times for spare parts are long and unpredictable.
- Spare parts stocking decisions taken at a single site level are not optimal.
- When pooling many sites together, each site stocks less parts, relying on the network for emergencies.
- Spare Parts pools are live in Aviation (IATP)



# SPARE PARTS POOLING

#### The Concept



Members keep their stocks in their respective stock rooms.

SPARROW4LIME keeps data only.



100%. SPARROW4LIME members have full control over what they share. We never share parts unless approved by the owners.



SPARROW4LIME aims to connect anyone who owns similar parts. This includes competitors. So you may share parts with or use parts from competitors. However, all transactions and data remain



# SPARE PARTS POOLING

#### **How it works**



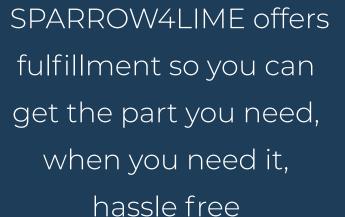
Upload spare parts
stock data from your
stock management tool
using or Excel files using
or via an API



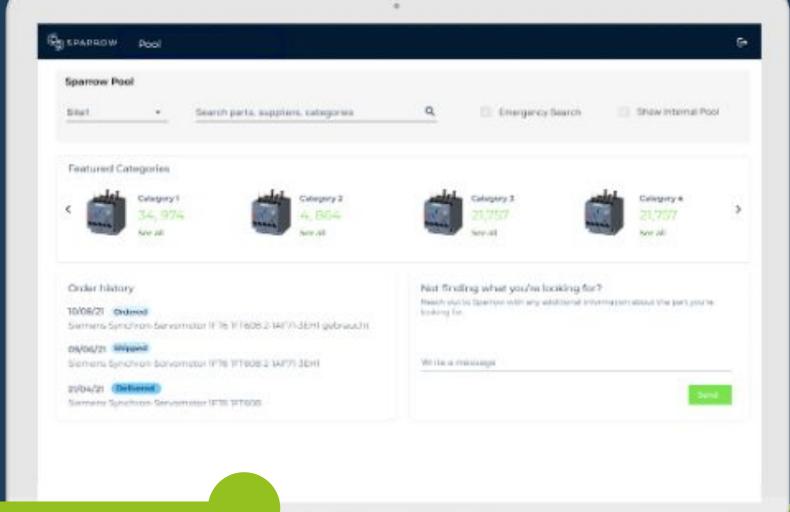
SPARROW4LIME
algorithms clean up
parts data and enrich it
using manufacturers'
master parts data

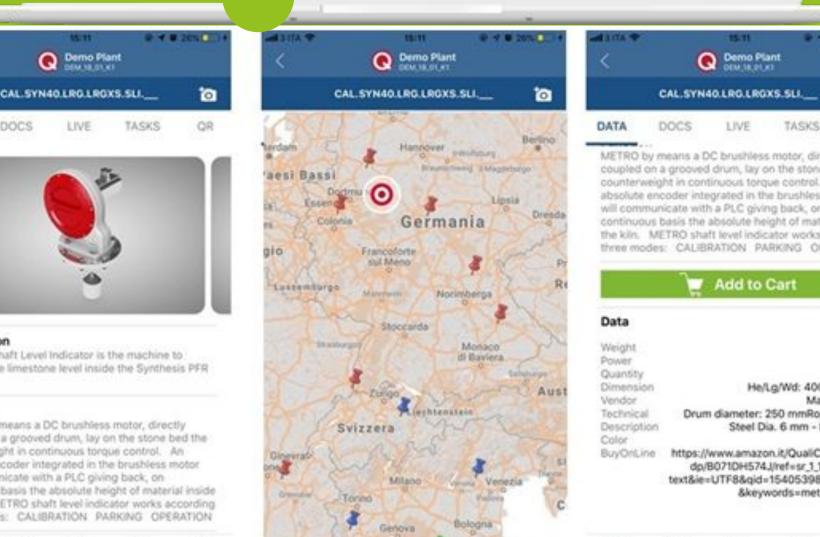


SPARROW4LIME
enables you to search
spare parts stocks of
other machine
operators, parts
suppliers and



manufacturare





#### Web view

a dedicated web platform to deeply manage the spare part stock and search any spare you need

#### Mosaico Mobile view

a mobile application to look for spare starting from any equipment installed in your plant





### Benefits











#### **Less Overstock And Waste**

Reduce your spare parts stock. Rely on a large pool of spare parts in your area. Additionally, Al algorithms predict your demand for spare parts. Only stock parts you need.

#### Higher Availability, Less Downtimes

Access critical parts in emergencies. Connect to other companies and suppliers with similar parts in your area and view hidden supply. Never get stuck without a part again.

#### **Lower Manual Effort**

Manage your spare parts stock in a central, cloud based tool. The Sparrow Stock Manager reduces time spent on managing lists of spare parts while increasing accuracy. No more Excels.

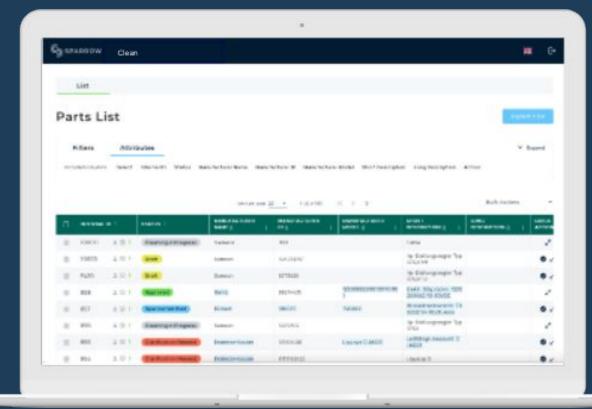
#### **Better Source For Obsolete Parts**

Find and procure hard-to-find obsolete parts. Keep your machines running longer. Sell your own parts when they are not needed. Stop discarding away parts and money.

### ONE MORE THING



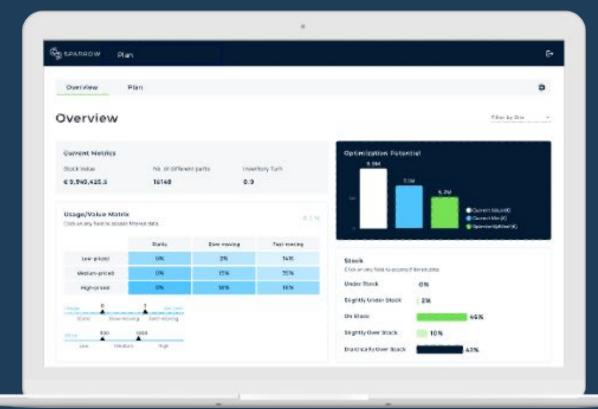
The platform offers a suite of tools for optimizing spare parts



Sparrow.Clean

Improving the quality of spare parts data.

Reduce duplicates by 10%, find parts faster and source cheaper.



Sparrow.Plan

Al based algorithms for spare parts planning. Reduce stock by 10%-30% and increase availability.

## Get in

### Meet our team

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